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Unictron Technologies Corp.

July 30, 2024

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Agenda

★ **2Q24 Financial Highlights**

★ **Business Outlook**

★ **Q&A**

2Q2024 Financial Highlights

Consolidated Income Statement

NT\$ thousand

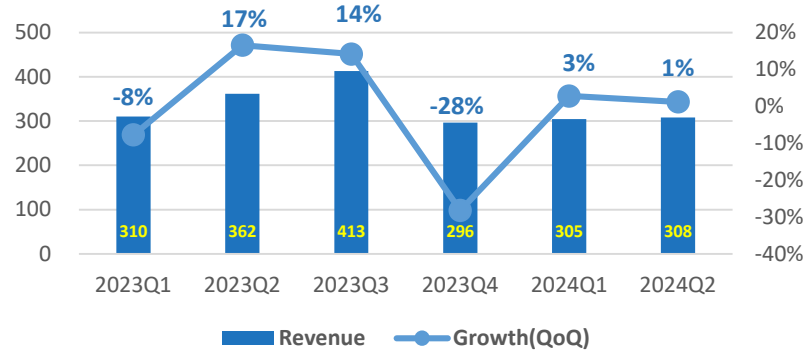
	2024Q2	%	2024Q1	%	QoQ%	2023Q2	%	YoY%	2024 H1	%	2023 H1	%	YoY
Operating revenues	308,250	100	304,634	100	1%	361,574	100	-15%	612,884	100	671,710	100	-9%
Gross profit	92,463	30	88,140	29	5%	127,956	35	-28%	180,603	29	238,151	35	-24%
Operating expenses	71,090	23	62,944	21	13%	75,513	21	-6%	134,034	22	135,238	20	-1%
Operating income	21,373	7	25,196	8	-15%	52,443	15	-59%	46,569	8	102,913	15	-55%
Non operating income and expenses	2,235	1	3,841	1	-42%	2,090	1	7%	6,076	1	599	0	914%
Earning before income tax	23,608	8	29,037	10	-19%	54,533	15	-57%	52,645	9	103,512	15	-49%
Net income attributable to stockholders of the parent	21,920	7	25,089	8	-13%	51,951	14	-58%	47,009	8	93,583	14	-50%
Earnings per share(NTD)	0.47		0.54			1.11			1.00		2.00		

- Quarterly revenue is still constrained by recession.
- Quarterly revenue increased by 1% compared with the previous quarter
- The gross margin decreased because of poor sales mix and lower productivity.

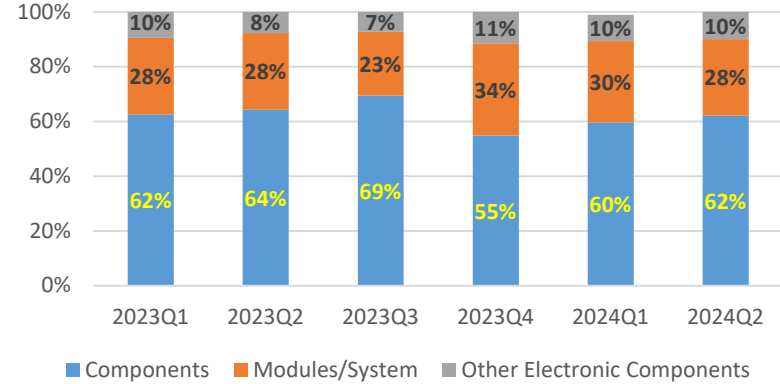
Financial Performance

NTD M

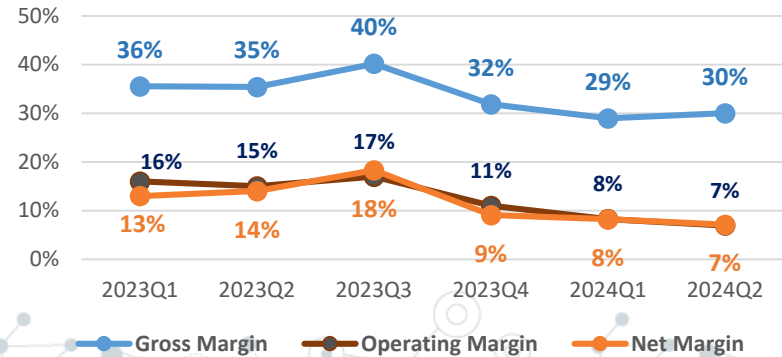
Quarterly Revenue Trend



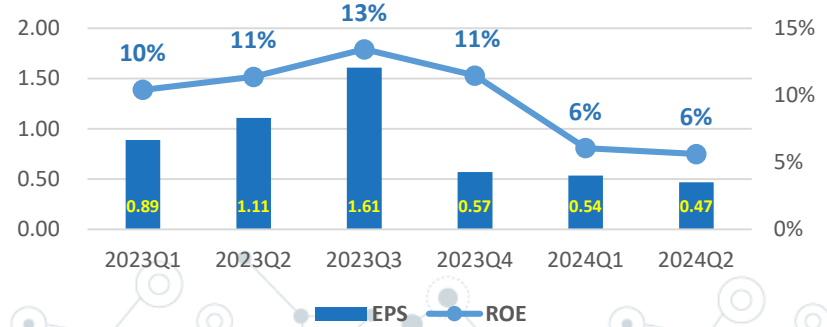
Quarterly Product Mix



Quarterly Margin Trend



EPS & ROE



Consolidated Balance Sheet

NT\$ thousand

	6.30.2024	%	12.31.2023	%	6.30.2023	%
Currnt Assets	1,485,812	69	1,460,206	70	1,581,641	71
Cash and cash equivalents	531,031	25	382,556	18	481,209	22
Measured at fair value through OCI	359,127	17	248,390	12	226,189	10
Financial assets measured at amortized cost, current	600	0	215,600	10	216,100	10
Accounts receivable	309,778	14	273,214	13	306,026	14
Inventories	278,154	13	329,003	16	329,914	15
Other current assets	7,122	0	11,443	1	22,203	1
Non-current Assets	660,152	31	623,584	30	652,841	29
Property, plant and equipment	504,143	23	541,882	26	564,601	25
Other assets	156,009	7	81,702	4	88,240	4
Current liabilities	465,931	22	337,601	16	615,619	28
Short-term bank loans	11,205	1	0	0	9,144	0
Accounts payable	99,110	5	107,650	5	101,440	5
Other current liabilities	355,616	17	229,951	11	505,035	23
Non-current liabilities	61,269	3	21,845	1	19,487	1
Total stockholders' equities	1,618,764	75	1,724,344	83	1,599,376	72
Total assets	2,145,964	100	2,083,790	100	2,234,482	100
Book Value per Share(NT\$)	35		37		34	

Consolidated Statements Of Cash Flows

NT\$ thousand

	2024 H1	2023 H1	Change
Net cash inflows from operating activities	67,779	106,004	(38,225)
Net cash inflows(outflows) from investing activities	80,349	(139,230)	219,579
Net cash outflows from financing activities	(604)	(88,589)	87,985
Effects of exchange rate changes	951	(206)	1,157
Net increase(decrease) in cash and cash equivalents	148,475	(122,021)	270,496
Cash and cash equivalents at beginning of year	382,556	603,230	(220,674)
Cash and cash equivalents at end of year	531,031	481,209	49,822

- The decrease in net cash outflows from financing activities was mainly due to the fact that there were no borrowings to be repaid this year.



Key Ratio Highlights

	06.30.2024	12.31.2023	06.30.2023
Ratio of debts to assets	25%	17%	28%
Ratio of long-term capital to fixed assets	333%	322%	287%
Current ratio	319%	433%	257%
ROA	4%	9%	8%
ROE	6%	11%	11%
Profit margin	8%	14%	14%

- Current ratio keeps a healthy level.
- shareholder equity returns and net profit margins declined was due to lower profits this quarter.



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Business Outlook

- ★ **Revenue in this quarter increased by 1% compared with the first quarter and decreased by 15% compared with the second quarter of last year.**
- ★ **The decrease in revenue and profit in this quarter is mainly due to the economic recession, low spending power and customer overstock problem.**
- ★ **Although the terminal demand of the electronics industry is gradually improving, the impact of geopolitical influences, US election and FED interest Policy remains to be seen, which still leads to a slow economic recovery.**
- ★ **Unictron will continue to strive to create value.**
- ★ **Castle antenna designed in Japanese Cars and chip antenna is designed in new customer.**
- ★ **Jointly develop LEO and 5G mm wave antenna with ITRI. 4*4 phased array antenna module has been released by the end of 2022**
- ★ **Keep developing 8*8 and 32*32 phased array antenna in the next.**
- ★ **PZT smart buoy design-in has been approved by customer.**

Meeting Minutes Of 2024/07/30 Board Meeting

To accept 2024Q2 Financial Statements .

To approve the 2024 CPA's audit fees.



